

# BENNETT + MERCADO

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# Hospitality Representation

UNITED STATES		
RANCHO VALENCIA RESORT & SPA	Rancho Santa Fe, CA 30 mins from SAN 20 mins from CLD	Located near San Diego and Del Mar beaches Hacienda-style all-suite property with 50 guest casitas with private patios, villas, two restaurants, Spa. Private homes. Complimentary fitness & wellness classes from yoga, Pilates, spin, tennis
	T	CARIBBEAN
GRAND ISLE RESORT & RESIDENCES	<b>Exuma, Bahamas</b> 10 minutes from GGT	<ul> <li>70 villas up to 4 bedrooms</li> <li>3 restaurants, Beach Club, Spa, Golf, Marina</li> <li>Excursions include world-class diving, snorkeling, shark tagging, and swimming with pigs</li> </ul>
JAMAICA INN*	Ocho Rios 1.5 hours from MBJ or KIN 15 mins from OCJ	<ul> <li>An iconic small luxury hotel is as timeless today as it was in 1950</li> <li>Known for its 700-foot stretch of Caribbean shoreline</li> <li>55 suites, bungalows, and cottages, each offering breathtaking views of the ocean</li> </ul>
CENTRAL AMERICA		
NAYARA GARDENS	Arenal Volcano	Nayara Gardens offers 50 casitas including a 3 bedroom unit.
NAYARA SPRINGS NAYARA TENTED CAMP	Costa Rica 2-3 hour drive from San Jose or Liberia	Nayara Springs is an adults-only retreat, 35 1-bedroom villas, private plunge pools     Nayara Tented Camp offers 20 luxury tents (one & two bedrooms) each with private pools overlooking the rainforest.
NEKUPE SPORTING RESORT & RETREAT	Nicaragua 1 hr 15 mins from MGA 30 mins from Granada	<ul> <li>8-room resort, comprised of a 4-bedroom main residence, four villas, spa, animal sanctuary</li> <li>Activities include hiking &amp; nature walks, biking, ATV Riding, skeet shooting, ropes course, horseback riding, organic gardening, birdwatching, tennis, and yoga</li> </ul>
BLANCANEAUX LODGE The Family Coppola Hideaways	Mountain Pine Ridge Belize 2.5 hour car or 30 mins flight from BZE	20-room resort tucked in the Maya Mountains     Resort offers 1 and 2-bedroom cabanas and villas for couples and families     Horseback riding, caving, Mayan ruins are among many nearby activities
<b>TURTLE INN</b> The Family Coppola Hideaways	Placencia, Belize 30 mins air transfer from Belize City (BZE)	25-room seafront hideaway near a local town     Location ideal for diving, snorkeling, exploring Mayan ruins, Whale shark season is March-June     Coral Caye private island available for exclusive use, just 25 minutes by boat from Turtle Inn, includes two guests houses, daily meals, and a caretaker onsite
<b>LA LANCHA</b> The Family Coppola Hideaways	Lake Peten Itza Guatemala One hour from Belize 45 mins Flores Airport (FRS)	10 room lodge set in the rainforest high above the shores of Lake Peten Itza     Located 45 minutes from Tikal, the epicenter of Mayan spirituality with more than 3,000 structures
NAYARA ALTO ATACAMA	Atacama Desert, Chile 2-hour flighT from Santiago (SCL) to Calama (CJC) 75- min drive from Calama Easter Island, Chile	SOUTH AMERICA     Located in a desert valley, microclimate of an oasis, surrounded by the Salt Mountain Range.     Located only 2 miles from the town of San Pedro and without any light pollution so guests can enjoy the clearest view of the night sky     Offering rich, authentic experiences to connect guests to the desert and its culture     Situated on a privileged Rapa Nui site, ocean views, 8-minute walk from town of Hangaroa,
NAYARA HANGAROA	5-hour flight from Santiago (SCL) Tahiti (PPT) 5 mins Easter Island (IPT)	Full Immersion in local Rapa Nui culture by experiencing ancient traditions     Cultural excursions include visiting various Polynesian structures (Moai), as well as trekking, bicycling, off-roading, boating, and much more  EUROPE
	Bernalda, Italy	
PALAZZO MARGHERITA The Family Coppola Hideaways	Basilicata Region 1.5 hours by car from Brindisi and Bari	9-room 18 <sup>th</sup> century Palazzo located in the heart of town     Authentic food & wine in a region untouched by mass tourism     Excursions to Matera, a UNESCO World Heritage Site, and Puglia all within driving distance
IL BORRO	Tuscany, Italy 1 hour by car from Florence (FLR) and 2.5 hours from Rome (FCO)	Ferragamo owned, this medieval village includes 38 Suites, 2 Villas, and a winery  New area next to medieval village offers 18 luxuriously appointed suites  The Art and Wine Tour includes art from Picasso, Manet, and Warhol all relating to wine  Guests can enjoy truffle hunting, cooking classes, horseback riding, spa and wellness  170-acre estate featuring 8 furnished villas each with private pools, plus 14 rooms and suites
VIESCA TOSCANA BY IL BORRO	Tuscany, Italy 40 mins from Florence (FLR) 40 minutes from Arezzo	Located in beautifully landscaped Tuscan countryside at the gateway to Chianti     Cooking classes, wine tours, wellness classes, horseback riding, cycling, and much more     20 minutes from Florence's Outlet Mall  THE MALDIVES
CROWN AND CHAMPA RESORTS	Maldives  Kudadoo   Hurawalhi   Kagi  Veligandu   Komandoo  Meeru   Vilamendhoo  Kuredu   Innahura  Champa Central (Male)	The leading resort collection in the Maldives Rooted in Maldivian heritage, these 10 resorts provide the perfect backdrop to every holiday be it for the rejuvenating solo traveler, a romantic getaway on an adults-only island or a family holiday for all the generations
JEAN-MICHEL COUSTEAU RESORT	<b>Savusavu, Fiji</b> 1 hr flight from Nadi (NAN)	SOUTH PACIFIC     25 "bures" (villas) offering limitless fun and adventure for both couples and families     Complimentary children's program - Each child 5 and under is assigned a dedicated "nanny" for the duration of stay; children 6-12 are in groups of five led by a "buddy"     Once-in-a-lifetime diving experience     WORLDWIDE
VICEROY HOTELS & RESORTS	Global destinations Headquarters in West Hollywood, CA	Lifestyle hotel company with hotels & resorts in global destinations such as Beverly Hills, Santa Monica, San Francisco, Snowmass/Aspen, St. Lucia, Mexico.     Future Openings include Serbia, Algarve, Panama
DISCOVER PUERTO RICO	Destination Marketing Office	Puerto Rico is an archipelago in the Caribbean Sea which packs a fantastic diversity of sights, scenery, and culture.  Enjoy the best beaches, unparalleled Eco-tourism, incomparable culinary experiences  Multiple lodging options throughout 6 unique regions
ITALY'S BEST	Headquarters in Rome	Serve all of Italy thanks to our network of relationships cultivated over the last 30 years Family-run business led by twin brothers Luca and Lorenzo who serve clients ultimate elite travel experiences through seamless service Each custom trip is carefully researched, designed and managed
AFRICA ROAM	Headquarters in Cape Town, South Africa	<ul> <li>Boutique expert travel design team has curated itineraries for the best of the best – e.g. royal families, CEO's of global brands, and the most discerning travelers</li> <li>From unattainable culinary opportunities to behind the scenes access to art and culture, adrenaline based adventures, access to the top safari guides, or the majesty of the natural wonders</li> </ul>
WONDERTRUNK & CO. (FORMERLY ART OF TRAVEL)	Headquarters in Tokyo and Kanazawa Office in Los Angeles	<ul> <li>Integrate travel with the arts, bringing guests into workshops and studios of artists</li> <li>Exclusive network includes renowned experts ranging from artisans and architects to geishas and gardeners</li> <li>Customized white label itineraries, line-item pricing upon request, net or gross</li> </ul>
SKIUSA – GLOBAL SKI EXPERTS	Global destinations Headquarters in Sao Paolo with office in Miami	<ul> <li>Full service international ski operator focusing solely on B2B market</li> <li>20+ years in the market, team of 100+ ski experts, organized 200,000+ trips</li> <li>50+ ski resorts in global destinations – USA, Canada, Chile, Argentina, Switzerland, France, Italy, Austria, Japan, New Zealand</li> <li>Advisors earn commission on lodging, lift tickets, rentals, and much more</li> </ul>





# JETT + MEI

# Hospitality Representation

#### **UNITED STATES**

Rancho Valencia Resort & Spa – Rancho Santa Fe, CA Mark Phillips, Director of Leisure Sales | mphillips@ranchovalencia.com | (858) 759-6221

#### CARIBBEAN & MEXICO

#### **BAHAMAS**

#### Grand Isle Resort & Residences, Exuma

Marjorie Pankey, Luxury Travel Advisor | marjorie.pankey@grandisleresort.com | (305) 447-3985

#### **JAMAICA**

#### Jamaica Inn. Ocho Rios\*

Shenae Grant, Sales & Marketing Admin Executive | sales@jamaicainn.com | (876) 618-7700

#### **CENTRAL AMERICA**

#### **COSTA RICA**

#### Nayara Hotel, Spa & Gardens | Nayara Springs | Nayara Tented Camp

Constanza Navarro, Director of Sales & Marketing | constanza.navarro@nayarahotels.com | (888) 332-2961

#### NICARAGUA

#### **Nekupe Sporting Resort & Retreat**

Mariana Chamorro, Marketing & Events Manager | mchamorro@nekupe.com | (505) 7826-2800

#### BELIZE

#### Coral Caye, The Family Coppola Hideaways

Central Reservations | info@thefamilycoppolahideaways.com | (800) 746-3743

#### Turtle Inn, The Family Coppola Hideaways

Central Reservations | info@thefamilycoppolahideaways.com | (800) 746-3743

#### Blancaneaux Lodge, The Family Coppola Hideaways

Central Reservations | info@thefamilycoppolahideaways.com | (800) 746-3743

#### **GUATEMALA**

La Lancha, The Family Coppola Hideaways

Central Reservations | info@thefamilycoppolahideaways.com | (800) 746-3743

#### **SOUTH AMERICA**

#### CHILE

#### Nayara Alto Atacama | Nayara Hangaroa

Constanza Navarro, Director of Sales & Marketing | constanza.navarro@nayarahotels.com | (888) 332-2961

#### **EUROPE**

## Palazzo Margherita, The Family Coppola Hideaways

Rossella De Filippo, General Manager | info@palazzomargherita.com | +39 0835 549060

#### II Borro

Federico Caligaris Papa, Sales Manager | federico.caligaris.papa@ilborro.it | +39 345 917 7582

### Viesca Toscana by Il Borro

Maria Ventrone | maria.ventrone@viescatoscana.com | +39 340 8825513

#### THE MALDIVES

#### Crown and Champa Resorts

Helen Bolton, Director of Sales | dosapac@crownandchamparesorts.com | +66 989508290

### **SOUTH PACIFIC**

### Jean-Michel Cousteau Resort

Randy Gardner, Reservations Manager | info@fijiresort.com | (415) 788-5794

### WORLDWIDE

## **Viceroy Hotels & Resorts**

Bennett + Mercado Hospitality | info@bennettmercado.com | (646) 412-5850

#### **DESTINATION SERVICES**

## DISCOVER PUERTO RICO

Francisco Blanch, Leisure Sales Director | francisco.blanch@discoverpuertorico.com | (787) 710-8268

#### **ITALY'S BEST**

Lorenzo and Luca Guerrieri, Owners | info@italysbestrome.com | +39 06 93374135

#### AFRICA ROAM

Rouhet Oosthuizen, Founder & CEO | Rouhet@africaroam.com | +27 (0) 82 619 2999

#### WONDERTRUNK & CO. (FORMERLY ART OF TRAVEL JAPAN)

Marie Pilaud, North American Regional Manager | marie@wondertrunk.co | (646) 428-4908

#### SKIUSA - GLOBAL SKI EXPERTS

sales@skiusa.com | 844-531-0960